medicloud™

FOCUSNET
TECHNOLOGY

MANAGED I.T. **BUSINESS CLOUD** **PREMIUM TECHNOLOGY** **INDUSTRY SOLUTIONS**

THE I.T. SOLUTION FOR
MEDICAL PRACTICES

I.T. you can rely on.

PARTNERSHIP BUILT ON TRUST

Since 2004, FocusNet Technology has been providing exceptional I.T. services for the medical industry across Australia. With a pro-active approach to technology, we are helping practices by empowering productivity, security and compliance with innovative end-to-end I.T. solutions. Backed by a highly skilled team, combined with a dedication to remaining on the pulse of new technological developments ensures a partnership with FocusNet Technology is a winning one.

Andrew Barbara
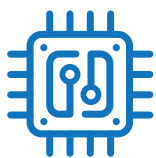Managing Director

FOCUSNET TECHNOLOGY

OUR MISSION

To provide outstanding, qualitative, timely and cost-effective outcomes-based I.T. solutions to our clients. We build loyalty, job security and profitability for our staff while ensuring the ongoing sustainability of our business.

PROFILE & SERVICES

FocusNet Technology has the unique ability to service clients of any size in any industry. Our team of highly trained, dedicated staff ensure that our client's needs are met on time and within budget. As part of our end-to-end technology solutions, our services fall under four main branches seen below.

MANAGED I.T.

Our Managed I.T. services are designed to give you peace of mind. We provide a partnership based on trust, technology and business growth. We take care of your I.T. so you can focus on running your medical practice.

BUSINESS CLOUD

We provide cloud infrastructure for businesses across multiple industries. Our innovative and leading-edge cloud-based system is owned and operated by FocusNet Technology and based in Australia. Our cloud service offering outshines our competition for ease of use, security and return on investment.

PREMIUM TECHNOLOGY

We offer premium end-to-end software and hardware solutions to our clients. Our strategic alliances with leading industry vendors allow us to deliver the best solutions anywhere. We are proud to boast about the vast benefits that our customers are experiencing because of the premium tailored solutions we have worked hard to offer.

INDUSTRY SOLUTIONS

We understand behind every great business is great people. We desire to forge engaging partnerships with industry leaders, providing bespoke technological solutions to answer specific needs. This approach allows our clients to remain dynamic and flexible in a fast-changing marketplace.

I.T. THAT WORKS

FocusNet Technology's Managed I.T. solution provides a partnership based on trust, technology and business growth. Our customer-focused team is dedicated to working with you to ensure your technology needs are accomplished smoothly, efficiently and consistently.

A Managed I.T. service allows clients to achieve their business goals as FocusNet Technology becomes a trusted adviser, aligning your technology with your business to your specific requirements.

FocusNet Technology's services are intended to provide peace of mind, taking care of all your I.T. needs so that you can focus on running your practice and providing your patients with the best care possible.

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- 99.9% Uptime Guarantee
- 24/7 Expert Support
- Australian Owned & Operated
- High Speed Access Anywhere, Anytime

- Friendly Responsive Staff
- Premium Technology Systems
- Tailored To Meet Business Needs
- Monthly Fixed Price Service

The healthcare sector requires a specialised and dedicated service when it comes to servicing their technological systems. Many specialised systems require highly-skilled I.T. professionals to service this unique industry. FocusNet Technology understands that for medical practitioners, it's critical to provide the best patient care possible in order to achieve optimal results for their patients.

Medicloud is the premium medical technology solution designed to improve performance, reduce cost and eliminate risk for medical practices. Medicloud streamlines the way your practice operates, allowing staff from different locations to seamlessly interconnect and work together across common software and databases.

With a pay per user model, Medicloud provides transparent budget forecasting and will grow and flex with your practice instantaneously. This increased agility allows your practice to capitalise on important opportunities and enhance competitive advantage.

Medicloud provides enterprise level solutions fortified by premium hardware and software to deliver reliability, security and performance across our national network.

Medicloud supports all results systems and is fully compliant with eHealth, integrating seamlessly with multiple devices and most existing clinical software and applications, like Best Practice, Genie, HCN Medical Director, and more.

These advantages make the solution perfect for practices looking to replace aging infrastructure and many users have found accreditation simpler once on Medicloud.

As part of our commitment to customer service, all Medicloud migrations undertake a week of testing prior to going live. Testing before deployment allows our clients to immediately enjoy all the benefits of cloud technology while they carry on business as usual.

FocusNet Technology FocusNet Technology services the following type of healthcare services:

- ✔ Medical imaging / diagnostics
- ✔ General practitioners & GP clinics
- ✔ Specialist practitioners & specialist suites
- ✔ Small private hospitals
- ✔ Medical waste
- ✔ Veterinary clinics

HOW WE HELP
MEDICAL PRACTICES

In a consistently demanding industry, implementing a quality I.T. system is essential for business longevity and success. That's where we come in - for over a decade, we have serviced the medical industry and understand the complexity of requirements for running a secure and efficient practice.

medicloud™

Secure, compliant, efficient cloud platform designed for medical practices.

CASE STUDY

core MEDICAL & PHYSIO

THE SITUATION

Core Medical reached out to FocusNet Technology, requesting I.T. support for the setting up of a brand new medical practice in Port Kennedy.

The Core Medical team were seeking to partner with an I.T. specialist who could advise and manage setting up the Practice with the right technology to ensure the business could easily scale and run efficiently.

Our specialised engineers worked with Core Medical to strategise and design a comprehensive end-to-end solution tailored to the new Practice's requirements.

The implementation included:

- A secure cloud-based solution (Medicloud).
- Leading-edge technology and systems.
- Premium hardware procurement and installation.
- High-speed Internet solution.
- 4G Failover Internet backup.
- VoIP phone lines and handsets.
- Ongoing I.T. management service.
- Bill smoothing – one monthly fee and one supplier.
- Reliable I.T. expertise and access to 24/7 HelpDesk.

CASE STUDY

core MEDICAL & PHYSIO

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FOCUSNET TECHNOLOGY

THE OUTCOME

FocusNet successfully procured all the hardware and implemented the modern, highly secure and compliant system without any hassles.

By partnering with FocusNet Technology, Core Medical easily scaled as the Practice has grown and seamlessly continues work during the recent COVID-19 challenges, knowing their I.T. is in good hands.

- ✓ **Enterprise Cybersecurity & Compliance**
- ✓ **High-Speed Access, Anytime, Anywhere**
- ✓ **Quality Integrated Phone System**
- ✓ **Dedicated 24/7 HelpDesk Support**
- ✓ **Reliable Proactive I.T. Expertise**
- ✓ **Scalability with simple Fixed-Price Per User**

"FocusNet has enabled our business to respond to this unprecedented global situation. The Cloud solution meant we all had the confidence and ability to manage the business maintaining our high levels of security, compliance and integrity."

A RELIABLE SOLUTION FOR MEDICAL PRACTICES

FOCUSNET TECHNOLOGY

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1300 077 777
www.focusnet.com.au

READY TO GET STARTED?

Get in touch with us today for an obligation free assessment of your existing I.T. environment:

- ✔ identify any data security vulnerabilities.
- ✔ analysis of software/hardware performance.
- ✔ cost comparison to show where you could be saving time & money with our industry tailored platform.

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OUR SERVICES ALSO INCLUDE:

- ✔ Pro-active I.T. management
- ✔ I.T. consulting & strategic planning
- ✔ Infrastructure modelling, analysis & design
- ✔ Asset & creditial mangement
- ✔ Cybersecurity & anti-virus management
- ✔ Top-grade data storage & back-up systems
- ✔ Business continuity & disaster recovery
- ✔ Hosted desktops & hybrid cloud solutions

- ✔ Software & application development
- ✔ Premium hardware products
- ✔ Internet solutions
- ✔ Cloud & VoIP phone systems
- ✔ Website development
- ✔ Email filtering
- ✔ Expert technical support
- ✔ 24/7 dedicated help-desk services