medicloud™

FOCUSNET
TECHNOLOGY

MANAGED I.T.

BUSINESS CLOUD

PREMIUM TECHNOLOGY

INDUSTRY SOLUTIONS

THE I.T. SOLUTION FOR
MEDICAL PRACTICES

I.T. you can rely on.

1300 077 777
www.focusnet.com.au

PARTNERSHIP BUILT ON TRUST

Since 2004, FocusNet Technology has been providing exceptional I.T. services for key Australian industries. Today, the leading tech company is empowering productivity, security and compliance with innovative end-to-end I.T. solutions. Backed by a highly skilled team, combined with a dedication to remaining on the pulse of new technological developments ensures a partnership with FocusNet Technology is a winning one.

Andrew Barbara
Managing Director

OUR MISSION

To provide outstanding, qualitative, timely and cost-effective outcomes-based I.T. solutions to our clients. We build loyalty, job security and profitability for our staff while ensuring the ongoing sustainability of our business.

PROFILE & SERVICES

FocusNet Technology has the unique ability to service clients of any size in any industry. Our team of highly trained, dedicated staff ensure that our client's needs are met on time and within budget. As part of our end-to-end technology solutions, our services fall under four main branches seen below.

MANAGED I.T.

Our Managed I.T. services are designed to give you peace of mind. We provide a partnership based on trust, technology and business growth. We take care of your I.T. so you can focus on running your business.

BUSINESS CLOUD

We provide cloud infrastructure for businesses across multiple industries. Our innovative and leading-edge cloud-based system is owned and operated by FocusNet Technology and based in Australia. Our cloud service offering outshines our competition for ease of use, security and return on investment.

PREMIUM TECHNOLOGY

Our specific and targeted approach to systems solutions, allows our clients to experience total confidence in our service and be reassured that by partnering with FocusNet Technology, their best interests are kept front of mind.

INDUSTRY SOLUTIONS

We create close partnerships with industry leaders, providing bespoke technological solutions to answer specific needs. This allows our clients to remain dynamic and flexible in a fast-changing marketplace, ensuring they stay ahead of their competition.

I.T. THAT WORKS

Our team is dedicated to working with you to ensure your technology needs are accomplished smoothly, efficiently and consistently.

A managed I.T. service allows you to achieve your business goals as FocusNet Technology becomes a trusted adviser; aligning your technology with your business requirements.

We work to create trusted partnerships with industry leaders, providing tailored solutions to answer specific needs. This allows our clients to remain dynamic and flexible in a fast-changing marketplace, ensuring they stay ahead of their competition.

- 99.9% Uptime Guarantee
- 24/7 Expert Support
- Australian Owned & Operated
- High Speed Access Anywhere, Anytime
- Friendly Responsive Staff
- Premium Technology Systems
- Tailored To Meet Business Needs
- Monthly Fixed Price Service

NOT JUST GREAT I.T. PEOPLE YOU CAN RELY ON

For over a decade, we have provided specialist consulting services for businesses looking to leverage Information Technology (I.T.) to improve business performance.

Our consultants possess an intimate knowledge of the relationship between I.T. services and business processes. They have demonstrated experience in delivering technology solutions for a wide range of business types and industry sectors.

RELIABLE TECHNOLOGY WITH EXPERTISE YOU NEED

Our innovative and leading-edge cloud infrastructure is owned and operated by FocusNet Technology and based in Australia. This allows us to provide a cloud service with data security of the highest standard and will enable users access to information anywhere, anytime.

We proudly boast in our cloud-based system that outshines our competition for ease of use, security and return on investment.

HOW WE HELP
MEDICAL PRACTICES

In a consistently demanding industry, implementing a quality I.T. system is essential for business longevity and success. That's where we come in - for over a decade, we have serviced the medical industry and understand the complexity of requirements for running a secure and efficient practice.

medicloud™

Secure, compliant, efficient cloud platform designed for medical practices.

CASE STUDY

Celebrating 60 Years

MEADMEDICAL
Whole of Life Care

THE PROBLEM

Unity Insurance Brokers came to us with a growing problem - the company was heavily reliant on their internal Line of Business software program which was running on an aging Unix platform.

After further investigation we also discovered outdated PC's, a server that was only 2 years old but not running efficiently and requiring critical upgrades, as well as a range of varying Microsoft office versions that weren't effectivley communicating with each other.

These underlying technology issues were a cause of great frustration for the staff and resulted in frequent downtime and lost productivity.

THE METHOD

Our specialised engineers assessed current operations and identified several key areas that needed to be addressed. We offered a simplified cost-effective solution that worked to take all the pain away for Unity Insurance Brokers.

The implementation included:

- ✔ A cloud-based solution
- ✔ Leading-edge technology and systems
- ✔ VoIP phone lines
- ✔ Bill smoothing – one monthly fee and one supplier
- ✔ Ongoing IT management solutions.

THE OUTCOME

Our team was able to unify all software on the FocusNet cloud solution, also upgrading the aging Unix platform to a modern Linux system.

The old P.C.'s were once again adequate due to the ability to offload all computer processing onto the cloud platform.

The outcome provided has saved Unity Insurance Brokers in excess of $35,000 over 3 years, most I.T. cost is now a monthly operational expense, rather than periodical large capital expenses.

✔ **Increased data protection**

✔ **Reduced downtime**

✔ **Increased software/hardware efficiency**

✔ **Higher quality integrated phone system**

✔ **Dedicated HelpDesk support**

✔ **Huge cost savings**

Celebrating 60 Years
60
MEADMEDICAL
Whole of Life Care

+

FOCUSNET
TECHNOLOGY

=

5x
EFFICIENCY

$35k
IN SAVINGS

"FocusNet has enabled our business to respond to this unprecedented global situation. The CoverCloud system meant we all had the confidence and ability to manage the business maintaining our high levels of security, compliance and integrity."

A RELIABLE
SOLUTION
FOR
**MEDICAL
PRACTICES**

FOCUSNET
TECHNOLOGY

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READY TO GET STARTED?

Get in touch with us today for an obligation free assessment of your existing I.T. environment:

- ✔ identify any data security vulnerabilities.
- ✔ analysis of software/hardware performance.
- ✔ cost comparison to show where you could be saving time & money with our industry tailored platform.

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sales@focusnet.com.au

OUR SERVICES ALSO INCLUDE:

- ✔ Pro-active I.T. management
- ✔ I.T. consulting & strategic planning
- ✔ Infrastructure modelling, analysis & design
- ✔ Asset & credital mangement
- ✔ Cybersecurity & anti-virus management
- ✔ Top-grade data storage & back-up systems
- ✔ Business continuity & disaster recovery
- ✔ Hosted desktops & hybrid cloud solutions

- ✔ Software & application development
- ✔ Premium hardware products
- ✔ Internet solutions
- ✔ Cloud & VoIP phone systems
- ✔ Website development
- ✔ Email filtering
- ✔ Expert technical support
- ✔ 24/7 dedicated help-desk services